




**Minutes of The Gambling Business Group Limited Board Meeting  
on Monday 3rd July 2023 at 1.00 pm at  
TLT LLP, 20 Gresham Street, London EC2V 7JE**

Present: Steve Sharp (Chair)  
Peter Hannibal (Director)  
Charlotte Meller (General Manager)  
Amanda Fry (Company Secretary)

In attendance: Elizabeth Speed (Novomatic)  
Adam Hodges (Game Nation)  
Sasha Blodau (Gauselmann)  
Nick Jackson (Welcome Break)  
Kieran Sull (DCMS - Head of Land Based Gambling Sector) Item 2 only

Virtual by Teams Nick King (Henham) Item 3 only  
James Gordon (Henham) Item 3 only

		<u>ACTIONS</u>
1	<p><b><u>Welcome &amp; Introductions &amp; Apologies for absence</u></b></p> <p>There were apologies from Paul Terroni, Simon Johnson &amp; Lee Gregory. There were no declarations of interest.</p>	
2.	<p><b><u>Kieran Sull (DCMS)</u></b></p> <p>Kieran Sull updated the meeting on the next stages with the White Paper for the review of the Gambling Act 2005. This included timelines for consultations taking place over the summer of 2023.</p> <p>A formal commitment for a Triennial review every 3 x years was in our call for evidence, but not in the WP – when we raised it with DCMS they suggested we should put a case together but the timings may not be helpful with so much activity delivering the WP. The case (based upon inflation) is an easy one to make, but there are other issues to take into consideration.</p>	
3.	<p><b><u>Henham Presentation</u></b></p> <p>NK and JG joined the meeting via Teams. The Henham presentation is attached to these minutes.</p> <ul style="list-style-type: none"> <li>• Feeling of frustration and concern in government over policy development.</li> <li>• Inflation going slowly in the right direction</li> </ul>	<b>Action AF</b>

	<ul style="list-style-type: none"> <li>• Big issues are the state of the economy, cost of living rates</li> <li>• Three bi-elections on 20th July, Somerton in the West country, Selby and Uxbridge – all outgoing Conservative MPs</li> <li>• King’s Speech, Autumn Statement, Party Conferences, Spring Budget before a possible election</li> <li>• Likely re-shuffle</li> <li>• Rumoured that Lucy Powell MP will be reshuffled out of DCMS</li> <li>• Labour gained a 20-point lead over the Tories</li> </ul> <p>CM stated that the CMS Select Committee and the APPG have instigated enquiries.</p> <p>PH updated the Board on the meeting with DCMS regarding the request for granular machines data.</p>	
4.	<p><b><u>DCMS Data Request</u></b></p> <p>This was discussed in depth and PH will circulate the slides.</p> <ul style="list-style-type: none"> <li>• It was agreed that manufacturers should cooperate but against the backdrop that the data belongs to the Operators/Retailers.</li> <li>• It is also essential that the Trade Bodies are fully aligned when dealing with the DCMS and GC.</li> <li>• PH to send out communications accordingly.</li> </ul>	<p><b>Action: PH</b></p> <p><b>Action: PH</b></p>
5.	<p><b><u>Minutes of the last meeting held on 17th April 2023</u></b></p> <p>The minutes were approved as a true and accurate record of the meeting</p> <p>a) Matters Arising/Outstanding actions</p> <ol style="list-style-type: none"> <li>i. Concerns about YGAM’s e-learning packages remain unresolved. Now in discussions with GamCare about their RG training.</li> <li>ii. Adam agreed to do an article for the next OL magazine.</li> </ol>	
6.	<p><b><u>GBG Financial Update</u></b></p> <p> We have had 4 new members; 2 individuals and Betsmart and Intervision Gaming. AF confirmed that the accounting year is from 1st August to 31st July but the invoice year is 1st November to 31st October. Potential new members were discussed.</p>	
7.	<p><b><u>ICE 2024 Update</u></b></p> <p>PH updated the Board on the meeting with Clarion re ICE 2024.</p> <ul style="list-style-type: none"> <li>• Clarion announcement at end of July 2023 regarding the venue for 2025 onwards - this could be in Europe</li> <li>• ICE 2024 will be at Excel again</li> <li>• We have agreed to take a stand again for 2024 but the stand may change.</li> </ul>	

	<ul style="list-style-type: none"> <li>• Clarion have asked us to consider partnering with Euromat. This needs careful consideration. PH has meeting with Jason Frost to discuss this later today.</li> <li>• GBG still considering inviting Local Authorities along on the Thursday. SB &amp; ES thought it unrealistic to expect LAs to travel to what is to a large extent a casino/online show.</li> </ul>	
8.	<p><b><u>Fact Checking</u></b></p> <p>A paper had been distributed with the agenda</p> <ul style="list-style-type: none"> <li>• There are many organisations producing negative reports about gambling and funding research which is not accurate without any resistance from the industry.</li> <li>• GBG is the only organisation challenging this, with the help of Regulus Partners.</li> <li>• The proposal is that we start to canvas support and help from non-members as there is clearly an industry wide benefit from carrying out this important work.</li> <li>• Working with Dan Waugh from Regulus &amp; Concise Media</li> </ul> <p>[REDACTED]</p>	Action PH
9.	<p><b><u>Strategic Plan Updates</u></b></p> <p>Following the publication of the WP, the Strategic Plan is being reviewed and updated for discussion at the next meeting.</p>	
10.	<p><b><u>GBG Responsible Gambling Charter</u></b></p> <p>CM updated the Board</p> <ul style="list-style-type: none"> <li>• We are working with MSA group on developing effective customer interactions</li> <li>• GamCare training has taken place</li> <li>• A meeting with MSA Group &amp; GC is taking place on 4 July</li> <li>• Discussions are ongoing with GamCare on RG partnership/telephone training.</li> </ul>	
11.	<p><b><u>Any Other Business</u></b></p> <p>There was no other business</p>	
12.	<p><b><u>Date of next meeting</u></b></p> <p>The next meeting has been agreed for <b><u>Monday 16th October 2023 at 1.00 pm</u></b> AF will send out a calendar invite.</p> <p><b><u>Suggested dates for 2024</u></b></p> <p>Mon 8th January  Mon 15th April  Mon 1st July  Mon 14th October</p>	Action AF

Meeting finished at 1520