



**Minutes of The Gambling Business Group Limited Board Meeting
on Monday 3rd February 2025 at 1.00 pm at
TLT LLP, 20 Gresham Street, London EC2V 7JE**

Present Steve Sharp (Chair)
 Peter Hannibal (Chief Executive)
 Charlotte Meller (General Manager)

In attendance: Paul Terroni (Novomatic)
 Simon Reynolds (Buzz Bingo)
 Andrew Ludlow (Boomerang Digital)
 Lee Gregory (Inseinc)
 Mark Jepp (Game Nation)
 Vince Bateson (Paddy Power)

Via Teams Amanda Fry (Company Secretary)
 Nick Jackson (Welcome Break)
 Wayne Ellard (Light & Wonder)

By invitation Grainne Hurst (CEO, Betting & Gaming Council)

		<u>ACTIONS</u>
1	<p><u>Welcome & Introductions & Apologies for absence</u></p> <p>SS welcomed everyone to the meeting. There were no apologies.</p> <p>SS welcomed our guest speaker Grainne Hurst (CEO, Betting & Gaming Council).</p>	
2.	<p><u>Guest Speakers</u></p> <p><u>Grainne Hurst (CEO, Betting & Gaming Council)</u></p> <p>GH addressed the meeting on her role within the BGC since she joined, discussed current issues and what the BGC future priorities are. She commended the GBG Team on the good work they have been doing and wants the BGC to work more closely with GBG going forward.</p>	
3.	<p><u>Minutes of Meeting held on 14th October 2024</u></p> <p>The meeting will be recorded for the purposes of helping with the minutes only (and then deleted). There were no declarations of interest.</p>	

	<p>SS advised of changes to the Board attendees including that the LBOs will now be attending – represented today by Vince Bateson.</p> <p>There were no amendments to the minutes which were approved as a true and accurate record of the meeting.</p> <p>Matters Arising/Outstanding actions</p> <ol style="list-style-type: none"> TiTO Governance – PH will set up a meeting now that a representative from each interested party has been identified. Macro trends – Dan Waugh will attend our next meeting at the Hippodrome to discuss industry trends. <p>All other actions are included within the agenda.</p>	Action PH
4.	<p><u>Finance and Membership Update</u></p> <p>(a) <u>Finance</u></p> <p>[REDACTED]</p> <p>[REDACTED]</p> <p>[REDACTED]</p> <p>[REDACTED]</p> <p>(b) <u>Membership</u></p> <p>PH advised that we have the LBOs on board and gave an update on where we are with the Pub Groups and the three that have expressed an interest to join GBG.</p> <p>PH met with Pubs Co's, BBPA & UKH at EAG. PH has drafted an MOU between GBG, BBPA & UKH which is with them for consideration.</p>	Action PH/AF
5.	<p><u>GBG Strategy Update (paper circulated)</u></p> <p>The 2025 Strategic update was circulated with the agenda which the Exec had recently reviewed.</p> <p>It was suggested that the Exec consider how to measure progress against the different strategic aims.</p>	Action PH/CM
6.	<p><u>Emerging Issues</u></p> <p>This agenda item is intended to give Board attendees the opportunity to feedback anything significant within the industry.</p> <p>An update was provided on the manufacturers meeting held at EAG where the recent APPG meeting was discussed and how to prepare in case the industry is asked to attend a future APPG.</p> <p><u>Timescale for GC Consultation responses</u></p> <ul style="list-style-type: none"> GC said that the response to their Autumn 2023 Consultation should come out this month. (Post meeting note: the response was published on 5 February). 	

	<ul style="list-style-type: none"> • The Social Responsible Incentives response is planned before the end of March. • They are still considering the responses they have received to the Financial Penalties consultation. <p>GC is currently holding workshops to discuss the findings from their recent AGC visits which focused on AML and CI. The Commission is trying to work more with operators rather than going in with a Section 116.</p> <p><u>Responsible Gambling Charter</u></p> <ul style="list-style-type: none"> • The IOL has agreed to endorse our Responsible Gambling Charter and we will share once we have their endorsement. This will be a useful tool for operators who are members of GBG and we will work with the IOL on the publicity. <p>CM & PH had a meeting with the NPCC Police Lead for Gambling and shared examples of the police objections to applications and discussed AML. He was pleased to make the contact, wants to continue with the dialogue and will share the information about AREE with his police licensing colleagues.</p> <p><u>GMTS</u></p> <p>CM talked through a powerpoint presentation summarising the key proposals in the GMTS consultation and agreed to share the presentation following the meeting.</p>	Action AF
7.	<p><u>GBG 's High Street Hub At AREE</u></p> <p>The GBG is taking the High Street Hub to The Amusement & Retail Entertainment Expo (AREE) from 29th – 30th April in Manchester, which is being organised by Karen Cooke. As well as gambling the Expo will feature competitive socialising activities such as indoor golf. GBG has a lounge area and a workshop space and we intend to hold several sessions including:</p> <ul style="list-style-type: none"> • Martyn's Law • Digital ID • Customer interaction • Positive Play <p>On the second day the Institute of Licensing North West Region will be attending with their licensing officers.</p> <p>CM agreed to liaise with relevant colleagues who kindly offered to provide machines and tablets for the High Street Hub.</p>	Action CM
8.	<p><u>Any Other Business</u></p> <p>There was no other business.</p>	

8.	<p><u>Date of next meeting</u></p> <p>The next meeting is <u>Monday 14th April from 1.00 to 4.00 pm with lunch</u> at the Hippodrome, which will be a longer meeting having Dan Waugh presenting.</p> <p>It was agreed that any interim Board meetings will be called as and when needed.</p> <p>Other in person Dates for 2025 (1 – 3pm) Mon 7th July (TLT) Mon 13th October (TLT)</p>	
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Meeting finished at 1440